

FIG. 1

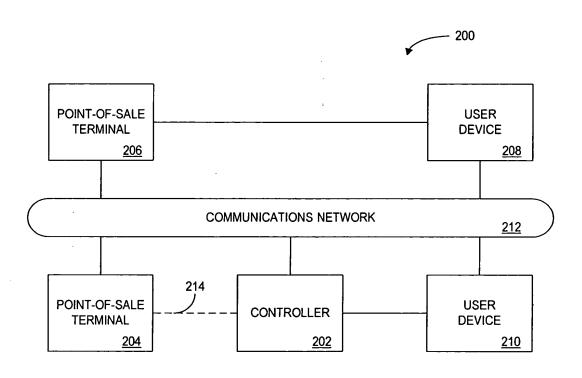


FIG. 2

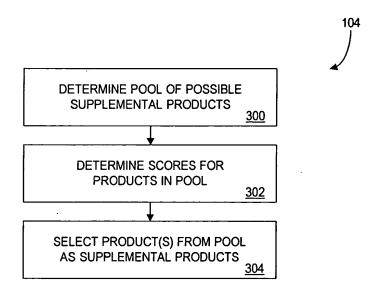


FIG. 3

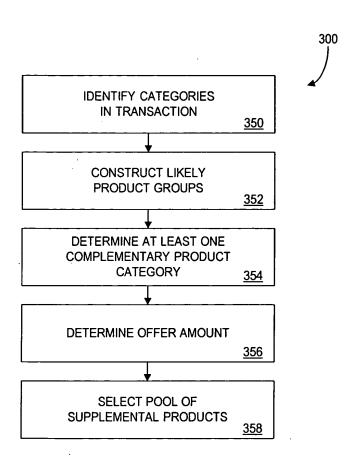


FIG. 4

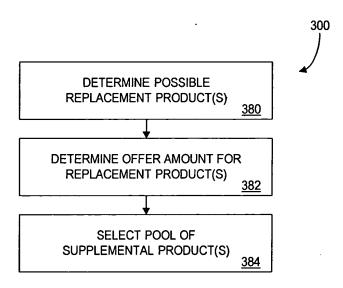


FIG. 5



T	*****	-,
TRANSACTION	IDENTIFIER:T-41-1730	918 <u>410</u>
SUBTOTAL: \$9	9.50	<u>408</u>
ITEM ORDERED · 402	PRODUCT CATEGORY 404	QUANTITY 406
DOUBLE-DECKER BURGER	SPECIALTY SANDWICH	1
CHEESEBURGER	SANDWICH	2
MEDIUM FRIES	SIDE ORDER	1
LARGE FRIES	SIDE ORDER	1
LARGE SOFT DRINK	BEVERAGE	1



TRANSACTION IDEN	ITIFIER:T-41-1730918
GROUP: MEAL 1	
PRODUCT CATEGORY 452	ITEM ORDERED 454
SPECIALTY SANDWICH	DOUBLE-DECKER BURGER
SIDE ORDER	MEDIUM FRIES
BEVERAGE	LARGE SOFT DRINK
DESSERT	MISSING ITEM

FIG. 7



TRANSACTION IDEN	ITIFIER:T-41-1730918
ITEM ORDERED <u>502</u>	REMAINING ITEMS <u>504</u>
CHEESEBURGER	SANDWICH
CHEESEBURGER	SANDWICH
LARGE FRIES	SIDE ORDER



TRANSACTION IDEN	TIFIER: T-41-1730918
GROUP: MEAL 2	·
PRODUCT CATEGORY <u>552</u>	ITEM ORDERED <u>554</u>
SANDWICH	CHEESEBURGER
SANDWICH	CHEESEBURGER
SIDE ORDER	LARGE FRIES
BEVERAGE	MISSING ITEM
DESSERT	MISSING ITEM

FIG. 9



TRANSACTION	I IDENTIFIER: T-41-1730	0918	
SUBTOTAL: \$9	9.50		
ROUND-UP AM	OUNT: \$0.50		<u>602</u>
ITEM ORDERED	PRODUCT CATEGORY	QUANTITY	UNIT PRICE
DOUBLE-DECKER BURGER	SPECIALTY SANDWICH	1	\$2.35
CHEESEBURGER	SANDWICH	2	\$1.35
MEDIUM FRIES	SIDE ORDER	1	\$1.15
LARGE FRIES	SIDE ORDER	1	\$1.85
LARGE SOFT DRINK	BEVERAGE	1	\$1.45



		.
TRANSACTION	IDENTIFIER: T-41-173	0918
SUBTOTAL: \$9	9.50	
ROUND-UP AM	OUNT: \$0.50	
ITEM	PRODUCT CATEGORY	COST
COOKIES	DESSERT	\$0.23
APPLE PIE	DESSERT	\$0.13
ICE CREAM CONE	DESSERT	\$0.21
SMALL MILK SHAKE	DESSERT	\$0.37
JUICE	BEVERAGE	\$0.36
SMALL SOFT DRINK	BEVERAGE	\$0.08
MEDIUM SOFT DRINK	BEVERAGE	\$0.11
HAMBURGER	SANDWICH	\$0.37
CHEESEBURGER	SANDWICH	\$0.45

FIG. 11



REPLACE ITEM	1 RULES	
ITEM ORDERED 702	REPLACEMENT ITEM 704	REPLACEMENT COST 706
HAMBURGER	CHEESEBURGER	\$0.11
HAMBURGER .	QUARTER POUND HAMBURGER	\$0.23
HAMBURGER	DOUBLE-DECKER BURGER	\$0.31
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.18
CHEESEBURGER	DOUBLE-DECKER BURGER	\$0.25
8 PIECE CHICKEN NUGGET	12 PIECE CHICKEN NUGGET	\$0.22
MEDIUM FRIES	LARGE FRIES	\$0.30
SMALL SOFT DRINK	MEDIUM SOFT DRINK	\$0.21
SMALL SOFT DRINK	LARGE SOFT DRINK	\$0.27



TRANSA	CTION IDENTIFIER;T-41	-1730918
ITEM ORDERED	REPLACEMENT ITEM	REPLACEMENT COST
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.18
CHEESEBURGER	DOUBLE-DECKER BURGER	\$0.25
MEDIUM FRIES	LARGE FRIES	\$0.30

PROFIT SC	PROFIT SCORING SUB-PROCESS	St				
WEIGHT: 4						830
TRANSACT	TRANSACTION IDENTIFIER: T-41-173-0918	-41-173-0918				
SUBTOTAL: \$9.50	\$9.50					812
OFFER AM	OFFER AMOUNT: \$0.50					810
ADDITIONAL ITEM	L ITEM					
ADDITIONAL ITEM 802	PRODUCT CATEGORY 804	ITEM COST <u>814</u>	ITEM PROFIT 818	RELATIVE PROFIT PERCENTAGE 822	PROFIT BASED SCORE 826	WEIGHTED SCORE 832
COOKIES	DESSERT	\$0.23	\$0.27	16.67	16.67	29.99
ICE CREAM CONE	DESSERT	\$0.31	\$0.19	11.73	11.73	46.91
MEDIUM SOFT DRINK	BEVERAGE	\$0.11	\$0.39	24.07	24.07	96.30
REPLACE II	ITEM					
ORDERED ITEM 806	REPLACE ITEM	REPLACEMENT COST 816	ITEM PROFIT 820	RELATIVE PROFIT PERCENTAGE 824	PROFIT BASED SCORE 828	WEIGHTED SCORE <u>834</u>
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.18	\$0.32	19.75	19.75	79.01
CHEESEBURGER	DOUBLE-DECKER BURGER	\$0.25	\$0.25	15.43	15.34	61.73
MEDIUM FRIES	LARGE FRIES	\$0.30	\$0.20	12.35	12.35	49.38

FIG. 14

WEIGHT: 3 TRANSACTION IDENTIFIER: T-41-1730918 SUBTOTAL: \$9.50 ADDITIONAL ITEM ADDITIONAL ITEM TAKE RATE (%) RELATIVE POPUL PERCENTAGE (%) COOKIES DESSERT 6 6.32 COOKIES DESSERT 6 6.32 MEDIUM SOFT BEVERAGE 21 22.11 DRINK BEVERAGE 21 22.11 ORDERED ITEM REPLACE ITEM REPLATIVE POPUL ITEM (%) PERCENTAGE RECENTAGE (%) CHEESEBURGER QUARTER POUND (%) 854 PERCENTAGE (%) CHEESEBURGER DOUBLE-DECKER 9 9.47 MEDIUM FRIES LARGE FRIES 32 33.68	POPULARIT	POPULARITY SCORING SUB-PROCESS	OCESS			
: \$9.50 OUNT: \$0.50 L ITEM PRODUCT CATEGORY (%) DESSERT (%) BEVERAGE (%) TEM REPLACE ITAKE RATE (%) ITEM QUARTER POUND HAMBURGER DOUBLE-DECKER DOUBLE-DECKER BURGER BURGER LARGE FRIES	WEIGHT: 3					830
: \$9.50 OUNT: \$0.50 L ITEM PRODUCT TAKE RATE CATEGORY (%) 804 BEVERAGE 21 TEM REPLACE TAKE RATE (%) 808 854 QUARTER POUND HAMBURGER DOUBLE-DECKER BURGER 12 CATEGORY (%) 808 854 QUARTER POUND HAMBURGER DOUBLE-DECKER 9 LARGE FRIES 32	TRANSACTI	ION IDENTIFIER: T	41-1730918			
DESSERT 6 BEVERAGE 21 REPLACE TAKE RATE (%) BEVERAGE 21 TEM REPLACE TAKE RATE (%) 808 854 QUARTER POUND 12 HAMBURGER DOUBLE-DECKER BURGER 12 12 14 15 16 17 18 18 18 18 18 18 18 19 18 19 10 11 12 14 15 16 17 18 18 18 18 18 18 18 18 18	SUBTOTAL	\$9.50				812
PRODUCT TAKE RATE CATEGORY (%) DESSERT 15 DESSERT 6 BEVERAGE 21 TEM REPLACE TAKE RATE ITEM (%) BOUARTER POUND HAMBURGER DOUBLE-DECKER BURGER LARGE FRIES 21 12 9 LARGE FRIES 32	OFFER AMO	OUNT: \$0.50				810
PRODUCT TAKE RATE CATEGORY 804 804 852 DESSERT 15 DESSERT 6 21 TEM REPLACE TAKE RATE ITEM 808 808 824 QUARTER POUND HAMBURGER DOUBLE-DECKER BURGER 12 CANCELES 32	ADDITIONAL	L ITEM				
DESSERT 6 DESSERT 6 BEVERAGE 21 TEM REPLACE TAKE RATE (%) 854 QUARTER POUND 12 HAMBURGER DOUBLE-DECKER 9 LARGE FRIES 32	ADDITIONAL ITEM 802	PRODUCT CATEGORY	TAKE RATE (%) 852	RELATIVE POPULARITY PERCENTAGE 856	POPULARITY BASED SCORE	WEIGHTED SCORE 864
DESSERT 6 BEVERAGE 21 TEM TEM REPLACE TAKE RATE (%) S08 QUARTER POUND 12 HAMBURGER DOUBLE-DECKER BURGER 9 LARGE FRIES 32	COOKIES	DESSERT	ŀ		15.79	47.37
TIEM REPLACE TAKE RATE (%) ITEM (%) ITEM (%) AUARTER POUND 12 HAMBURGER DOUBLE-DECKER 9 LARGE FRIES 32	ICE CREAM CONE	DESSERT	9	6.32	6.32	18.95
REPLACE	MEDIUM SOFT DRINK	BEVERAGE	21	22.11	22.11	66.33
REPLACE TAKE RATE (%) 1EM (%) 808 854 QUARTER POUND 12 HAMBURGER 9 LARGE FRIES 32	REPLACE II	TEM				
QUARTER POUND 12 HAMBURGER DOUBLE-DECKER 9 BURGER 32	ORDERED ITEM	REPLACE ITEM <u>808</u>	TAKE RATE (%) <u>854</u>	RELATIVE POPULARITY PERCENTAGE 858	POPULARITY BASED SCORE	WEIGHTED SCORE <u>868</u>
DOUBLE-DECKER 9 BURGER 32 LARGE FRIES 32	CHEESEBURGER	QUARTER POUND HAMBURGER	12	12.63	12.63	37.89
LARGE FRIES 32	CHEESEBURGER	DOUBLE-DECKER BURGER	6	9.47	9.47	28.42
	MEDIUM FRIES	LARGE FRIES	32	33.68	33.68	101.05

FIG. 15

8

DISCOUNT	DISCOUNT SCORING SUB-PROCESS	ESS				
WEIGHT: 3						830
TRANSACTION	IDENTIFIER:	T-41-1730918				
SUBTOTAL: \$9	\$9.50					812
OFFER AM	OFFER AMOUNT: \$0.50					810
ADDITIONAL IT	L ITEM					
ADDITIONAL ITEM	PRODUCT CATEGORY	RETAIL PRICE	DISCOUNT	RELATIVE DISCOUNT PERCENTAGE	DISCOUNT BASED SCORE	WEIGHTED SCORE
802	804	902	906	910	914	918
COOKIES	DESSERT	\$0.85	\$0.35	13.46	13.46	26.92
ICE CREAM CONE	DESSERT	\$1.10	\$0.60	23.08	23.08	46.16
MEDIUM SOFT DRINK	BEVERAGE	\$1.20	\$0.70	26.92	26.92	53.85
REPLACE ITEM	TEM					
ORDERED ITEM 806	REPLACE ITEM	RETAIL PRICE DIFFERENCE	DISCOUNT 908	RELATIVE DISCOUNT PERCENTAGE 912	DISCOUNT BASED SCORE	WEIGHTED SCORE 920
CHEESEBURGER	QUARTER POUND HAMBURGER	\$0.75	\$0.25	9.62	9.62	19.23
CHEESEBURGER	DOUBLE-DECKER BURGER	\$1.00	\$0.50	19.23	19.23	38.46
MEDIUM FRIES	LARGE FRIES	\$0.70	\$0.20	7.69	7.69	15.38

FIG. 16

CUMULATIVE	CUMULATIVE SCORING SUB-PROCESS	OCESS		
TRANSACTIC	TRANSACTION IDENTIFIER: T	T-41-1730918		
SUBTOTAL: \$9.50	9.50			812
OFFER AMOUNT: \$0.50	JNT: \$0.50			810
ADDITIONAL ITEM	ITEM			
ADDITIONAL ITEM <u>802</u>	PROFIT SCORE <u>952</u>	POPULARITY SCORE <u>956</u>	DISCOUNT SCORE	CUMULATIVE SCORE
COOKIES	66.67	47.37	26.92	140.96
ICE CREAM CONE	46.91	18.95	46.16	112.02
MEDIUM SOFT DRINK	96.30	66.33	53.85	216.48
REPLACE ITEM	W:			
ORDERED ITEM 806	PROFIT SCORE <u>954</u>	POPULARITY SCORE 958	DISCOUNT SCORE	CUMULATIVE SCORE
QUARTER POUND HAMBURGER	79.01	37.89	19.23	136.13
DOUBLE-DECKER BURGER	61.73	28.42	38.46	128.61
LARGE FRIES	49.38	101.05	15.38	165.81

FIG. 17

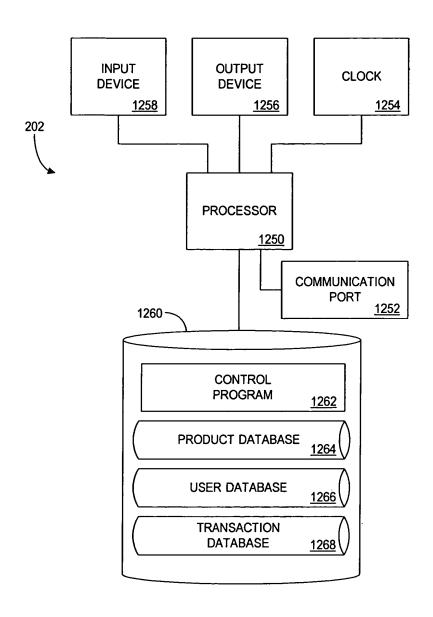


FIG. 18

FIG. 19

-1266

FIG. 20

	TRANSACTION	DATE/TIME	USER IDENTIFIER	PRODUCT/ SERVICE
1408	1400	1402	1404	1406
14 10	T-1-9348275	1/16/00 5:35 PM	C-12-12-123434	P-0984-90234-02
1412	T-2-8973462	1/16/00 9:20 PM	C-92-46-982734	P-1230-89127-12
7 414	T-3-9087234	1/20/00 4:28 PM	C-92-46-982734	P-0928-09823-58
1416	T-4-9087234	2/11/00 10:20 AM	C-05-12-100194	P-1230-89127-12 P-1492-12010-71
<u></u>	T-5-9087234	2/12/00 7:30 AM	C-03-04-196337	P-1519-72193-02 P-1492-12010-71

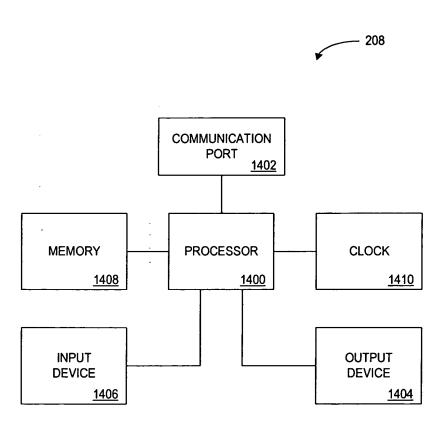


FIG. 22